

National Young Leadership Director

Friends of the Israel Defense Forces (FIDF) was established in 1981 by a group of Holocaust survivors to provide for the wellbeing of the men and women who serve in the Israel Defense Forces (IDF) as well as the families of fallen soldiers. FIDF is committed to providing these soldiers with love, support, and care in an effort to ease the burden they carry on behalf of the Jewish community worldwide.

FIDF is seeking to hire a National Young Leadership Director who will be a member of a dynamic, professional and fast-paced team. This Director will work with the Chief Development Officer (CDO) and FIDF Regions/Chapters to significantly develop the Young Leadership Divisions in their regions. She/he will report directly to the Chief Development Officer.

Educational Requirements:

- Bachelor's degree or equivalent required.

Skills and/or Experience Required:

- A minimum of 5-7 years' development experience for a nonprofit, preferably young donor development
- Experience working with national chapters strongly preferred.
- Development and prospecting experience raising money from donors ages 20's-30's.
- Demonstrated experience expanding an organization's outreach to young donors.
- Demonstrated managerial skills and working with a board of directors.
- Experience coordinating fundraising events, parlor meetings and other promotional events.
- Strong oral and written communication skills
- Strong computer skills including: Microsoft Office, Excel, Outlook; knowledge of Raiser's Edge a plus.
- Highly organized, detailed-oriented and self-motivated

Essential Job Duties:

- Work with CDO to design and execute a strategic plan to expand the development of the national young leadership division.
- Develop new approaches to expand the organization's outreach to young professionals

- Coordinate and expand the work of all Young Leadership Directors and Coordinators in the various regions/chapters.
- Cultivate and maintain a personal relationship as an account manager to maximize and strategically plan for all development opportunities through both ongoing events, missions and individualized approaches
- Working with the Development Department, identify prospects including up-to-date knowledge on assigned groups
- Supervise and mentor the National YL Development Associate
- Performs other responsibilities as requested.