

Las Vegas Development Director

FIDF was established in 1981 by a group of Holocaust survivors to provide for the wellbeing of the men and women who serve in the Israel Defense Forces (IDF). The organization is committed to providing the men and women who serve in the Israel Defense Forces (IDF) as well as the families of fallen soldiers with love, support and care through educational, social, cultural and recreational programs and facilities in an effort to ease the burden they carry on behalf of the Israeli and the Jewish communities worldwide.

FIDF is a 501c3 not-for-profit corporation headquartered in New York City with a number of regional offices, around the country.

This position will report to the National Director and CEO in NY. The Development Director is responsible for managing a significant portfolio of donors, which includes individual, corporate, and foundation prospects. He/she will identify, research, and form a strategic solicitation plan and will maintain a personal relationship with donors in order to maximize their charitable and volunteer involvement. In addition, the director will provide leadership in the area of staff collaboration as well as strategic planning with respect to donors.

Requirements:

- Knowledge of Las Vegas Jewish community, culture, traditions, Jewish Communal Services, Israel and current issues
- Seven to ten years fundraising experience
- Bachelor's degree from an accredited institution
- Proficient in all Microsoft Office Suite of Products, Raiser's Edge
- Excellent interpersonal, organizational, written and oral communication skills

Responsibilities:

- Coordinate and execute annual fundraising plan
- Identify, research, cultivate and personally solicit a portfolio of donors in Las Vegas
- Develops and maintains a personal relationship as an account manager to maximize and strategically plan for all development opportunities through both ongoing FIDF events and individualized approaches
- Identify and recruit local lay leaders
- Research and develop prospects and cultivate and maintain relationships
- Coordinate regional events, including an annual Gala Dinner
- Update and maintain prospect management information in database
- Assumes other responsibilities as needed